

Use of Non-GAAP Financial Measures

Reconciliation of GAAP pre-tax income to pre-tax adjusted operating income

(\$ in millions, except per share data)

For the Years Ended December 31,

	2017	2018	2019	2020	2021
GAAP pre-tax income	1,143	846	1,132	553	691
Capital (gains) losses, derivatives and other, net ⁽¹⁾	67	204	(76)	22	(485)
Change in MV of embedded derivatives ⁽¹⁾	(171)	(32)	43	52	(85)
Pre-tax adjusted operating income	1,039	1,018	1,099	627	121

(1) Net of DAC offset

Reconciliation of earnings per share to adjusted operating earnings per share

For the Years Ended December 31,

	2017	2018	2019	2020	2021
Earnings per share	27.71	11.00	13.62	6.31	9.04
Capital (gains) losses, derivatives and other, net ⁽¹⁾	(14.72)	1.51	(0.55)	0.22	(6.26)
Change in MV of embedded derivatives ⁽¹⁾	(2.15)	(0.39)	0.28	1.01	(1.65)
Adjusted operating earnings per share	10.84	12.12	13.35	7.54	1.13

(1) Net of DAC offset

Reconciliation of GAAP stockholders' equity to stockholders' equity excluding AOCI

(\$ in millions)

As of December 31,

	2017	2018	2019	2020	2021
GAAP stockholders' equity	9,570	8,450	11,601	14,352	13,014
Less: Unrealized appreciation of securities	2,201	856	3,299	5,500	3,701
Less: Accumulated currency translation adjustments	(86)	(169)	(92)	(69)	(9)
Less: Unrecognized pension and post retirement benefits	(51)	(51)	(70)	(72)	(50)
Stockholders' equity excluding AOCI	7,506	7,814	8,464	8,993	9,372